

CHILI'S *Eye Gear*

2018

Terms and Conditions

Terms

- Standard payment terms are net 30 days. Any extended terms must be approved in advance by the home office.
- New Accounts will have a credit check before shipping initial order.
- Using a major credit card for initial order will expedite your purchase promptly. We accept Visa, Mastercard, American Express, and Discover Card.

Orders

- Orders can be placed with your Sales Rep directly or via mail, phone, fax or email.
- Understanding that styling and trends move quickly, we will update out of stock styles with those from our current assortment. Unless otherwise noted by the customer or sale representative.

Cancellations

- Order cancellations will be accepted up until the requested shipping date.

Minimums

- A minimum of six pieces per style is required for special tagged items.
- There is no minimum for pre-tagged items.
- \$300 on all opening orders for New Accounts

Warranty

- Chili's eye gear fully stands behind the quality of its products. Any manufacturer defects found upon receiving our sunglasses will be replaced promptly.
- We ask that these situations be handled within 2 weeks of purchase date.**

Returns

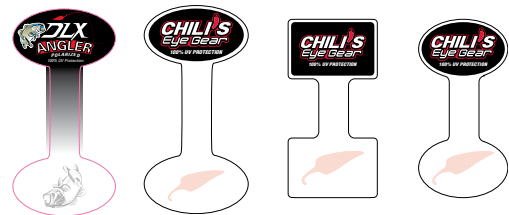
- A 20% processing fee will be deducted per return if improperly packaged (must be enclosed in plastic poly bag).
- We will only accept returns on items in the current catalog.
- All returns must be approved by the corporate office.**

Pricing

	Suggested Retail Price	Cost	Margin
KIDS	\$10.99	\$4.00	65%
	\$16.99 (kids polarized)	\$6.00	65%
	\$14.99	\$4.50	70%
	\$16.99	\$5.50	68%
	\$18.99	\$6.50	66%
	\$21.99	\$7.50	66%
	\$24.99	\$9.00	66%
	\$18.99 (restaurant readers)	\$6.50	67%

Ticketing

- All Chili's come pre-tagged with the Chili's barbell tag shown below. The tags come printed with style number and suggested retail price.
- Please specify on your order if you would like to change the price, use your own UPC number or add your company name to the tag.
- Pre-tag orders will ship within 1 to 2 business days. Specialized orders will ship within 3 business days.



Chili's Pre-Packs

Chili's Pre-packs Package #1.

132 Piece Floor Display with Chili's

For \$1,626.00 we will give you an assortment of our hottest styles – plus a FREE 132 piece floor display. The assortment will consist of 23 dozen sunglasses.

Cost	\$10.99	\$14.99	\$16.99	\$18.99	\$21.99	\$24.99
<i>Wraps</i>			4	2		
<i>Lifestyle and Fashion</i>		4	3			
<i>Polarized</i>				3	2	1
<i>Shields</i>				2		
<i>Pepperchini's</i>	1		1			
TOTAL QUANTITY	1	4	8	7	2	1
Total Retail Price						\$4,905.24
Total Cost Pre-pack						\$1,626.00
Profit Margin						67%

Chili's Pre-packs Package #2.

80 Piece Floor Display with Chili's

For \$996.00 we will give you an assortment of our hottest styles – plus a FREE 80 piece floor display. The assortment will consist of 14 dozen sunglasses.

Cost	\$10.99	\$14.99	\$16.99	\$18.99	\$21.99	\$24.99
<i>Wraps</i>			2	1		
<i>Lifestyle and Fashion</i>		3	3			
<i>Polarized</i>				1	1	1
<i>Shields</i>				1		
<i>Pepperchini's</i>			1			
TOTAL QUANTITY		3	6	3	1	1
Total Retail Price						\$3,010.32
Total Cost Pre-pack						\$996.00
Profit Margin						67%

Chili's Pre-packs Package #3.

36 Piece Counter Display with Chili's

For \$480.00 we provide you an assortment of our hottest styles – plus a FREE 36 piece counter display. The assortment will consist of 7 dozen sunglasses.

Cost	\$10.99	\$14.99	\$16.99	\$18.99	\$21.99	\$24.99
<i>Wraps</i>			1			
<i>Lifestyle and Fashion</i>		1	1			
<i>Polarized</i>				1	1	
<i>Shields</i>				1		
<i>Pepperchini's</i>	1					
TOTAL QUANTITY	1	1	2	2	1	
Total Retail Price						\$1,439.16
Total Cost Pre-pack						\$480.00
Profit Margin						67%

WRAPS SPORTS COLLECTION

- 100% UV PROTECTION
- SHATTERPROOF
POLYCARBONATE
PC LENSES





Titan **NEW**

Style: M11809

Retail: \$18.99

UPC: 607923118098



Foxfire

Style: M10118

Retail: \$18.99

UPC: 607923101182



Dropkick

Style: M11203

Retail: \$16.99

UPC: 607923112034



Flash

Style: M11705

Retail: \$16.99

UPC: 607923117053



Rover

Style: M11707

Retail: \$18.99

UPC: 607923117077



Gravity

Style: L11708

Retail: \$18.99

UPC: 607923117084



Trailhead

Style: M11709

Retail: \$18.99

UPC: 607923117091



GODDESS COLLECTION

- **100% UV PROTECTION**
- **SHATTERPROOF
POLYCARBONATE
PC LENSES**



Athena **NEW**

Style: M4015

Retail: \$18.99

UPC: 607923840159



Atlas **NEW**

Style: M10393

Retail: \$18.99

UPC: 607923103933



Calypso **NEW**

Style: M10429

Retail: \$18.99

UPC: 607923104299



Clio **NEW**

Style: M10441

Retail: \$18.99

UPC: 607923104411



Electra **NEW**

Style: L1505

Retail: \$18.99

UPC: 607923815058



Eros **NEW**

Style: M10421

Retail: \$18.99

UPC: 607923104213



Taboo **NEW**

Style: P6202

Retail: \$16.99

UPC: 607923962028



Blake **NEW**

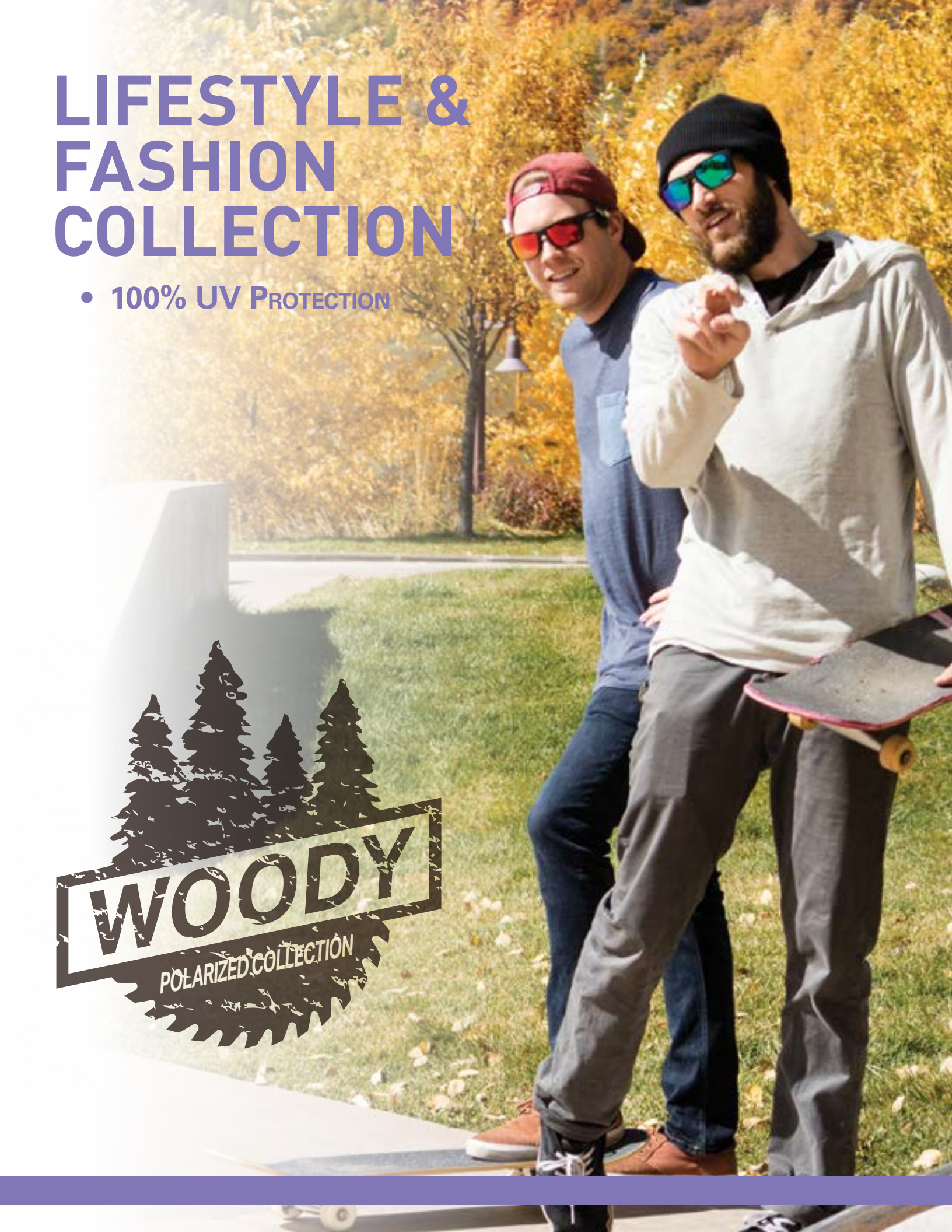
Style: 1544

Retail: \$18.99

UPC: 607923915444

LIFESTYLE & FASHION COLLECTION

- 100% UV PROTECTION



**Bocote *NEW*****Polarized**

Style: S21801

Retail: \$24.99

UPC: 607923218019

SPRING HINGE**Greenheart *NEW*****Polarized**

Style: M21802

Retail: \$24.99

UPC: 607923218026

**Koa *NEW*****Polarized**

Style: L21803

Retail: \$24.99

UPC: 607923218033

**Sassafras *NEW*****Polarized**

Style: M21804

Retail: \$24.99

UPC: 607923218040

SPRING HINGE**Cypress****Polarized**

Style: L21705

Retail: \$24.99

UPC: 607923217050

**Danta****Polarized**

Style: M21612

Retail: \$24.99

UPC: 607923216121

**Hickory****Polarized**

Style: L21719

Retail: \$24.99

UPC: 607923217197

LARGE SIZE**Ironwood****Polarized**

Style: M21720

Retail: \$24.99

UPC: 607923217203



Showtime **NEW**

Style: M21805

Retail: \$16.99

UPC: 607923218053



Cruz **NEW**

Style: L21806

Retail: \$14.99

UPC: 607923218064



Malibu **NEW**

Style: M21808

Retail: \$18.99

UPC: 607923218088



Lookout **NEW**

Style: L21810

Retail: \$14.99

UPC: 607923218101



Dayton **NEW**

Style: L21811

Retail: \$16.99

UPC: 607923218118



Delray **NEW**

Style: M21813

Retail: \$14.99

UPC: 607923218132



Lanai **NEW**

Style: L21815

Retail: \$18.99

UPC: 607923218156



Gold Coast

Style: L21205

Retail: \$14.99

UPC: 607923212055





Freeport

Style: M21206
UPC: 607923212062

Retail: \$14.99



Rail

Style: M21301
UPC: 607923213014

Retail: \$14.99



Snowbank

Style: BP0016
UPC: 607923900167

Mirror Assortment

Retail: \$16.99



Magnolia

Style: M21613
UPC: 607923216138

Polarized

Retail: \$18.99

SPRING HINGE



Sonoma

Style: M21709
UPC: 607923217098

Retail: \$14.99



Wild Card

Style: M21710
UPC: 607923217104

Retail: \$16.99



Miramar

Style: L21711
UPC: 607923217111

Retail: \$16.99



Profile

Style: M21712
UPC: 607923217128

Retail: \$14.99



Force Field

Style: M21713

Retail: \$18.99

UPC: 607923217135



Unwind

Style: M21714

Retail: \$14.99

UPC: 607923217142



METALS COLLECTION

- 100% UV PROTECTION
- SHATTERPROOF PC
POLYCARBONATE LENSES
- FEATURED STYLES WITH
SPRING HINGES





Carly **NEW**

Style: 1567

Retail: \$18.99

UPC: 607923915673



Ocean Love **NEW**

Style: M3663

Retail: \$18.99

UPC: 607923936630



Pinky **NEW** Pink Mirror Assortment

Style: L6258

Retail: \$16.99

UPC: 607923962585



Angel **NEW**

Style: M10488

Retail: \$18.99

UPC: 607923104886



Zoom

Style: S2739

Retail: \$16.99

UPC: 607923827396

SPRING HINGE



Sheriff

Silver Mirror Assortment

Style: S31004

Retail: \$14.99

UPC: 607923310041

SPRING HINGE



Deputy **Bright Colored Mirror Assortment**

Style: M31104

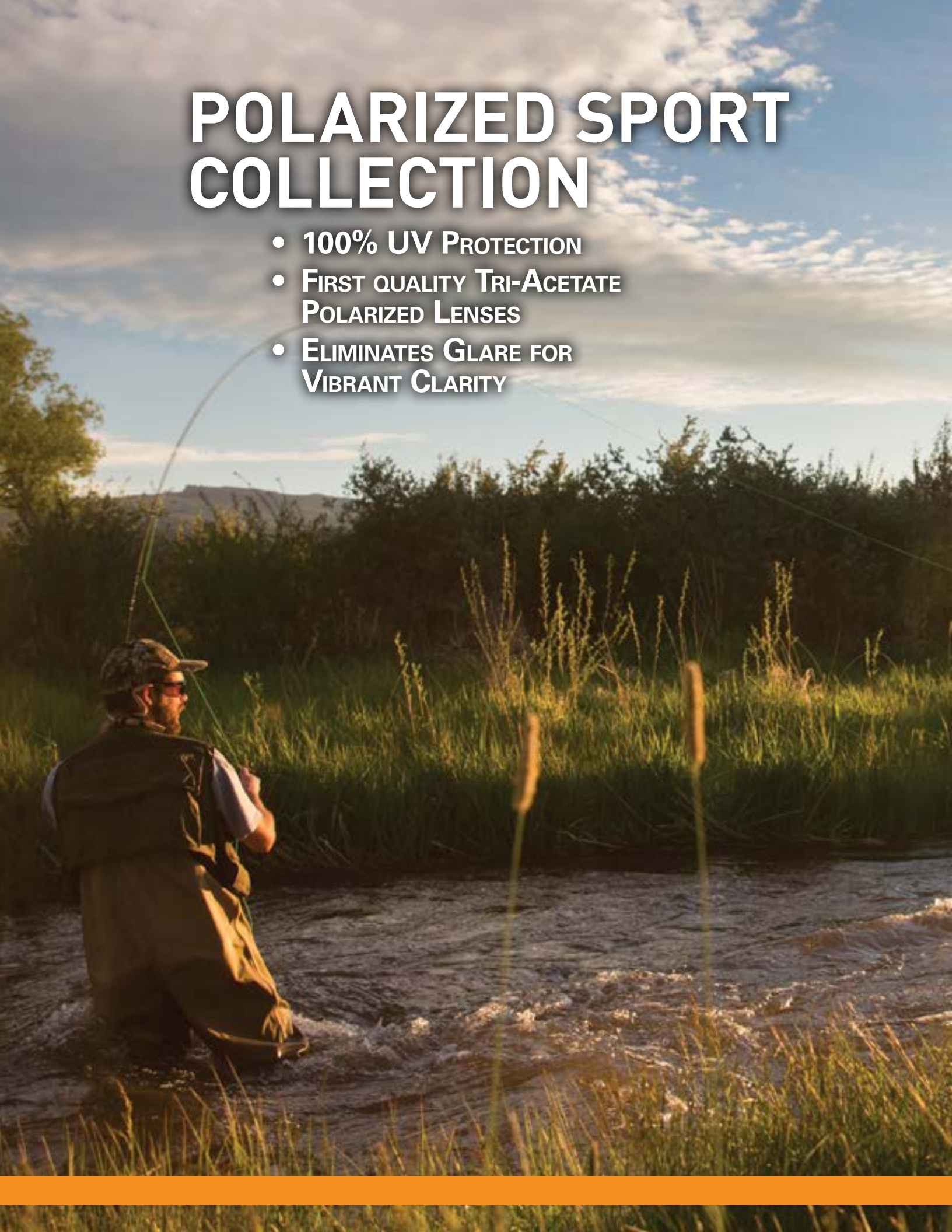
Retail: \$14.99

UPC: 607923311048

SPRING HINGE

POLARIZED SPORT COLLECTION

- 100% UV PROTECTION
- FIRST QUALITY TRI-ACETATE POLARIZED LENSES
- ELIMINATES GLARE FOR VIBRANT CLARITY





Riverbend **NEW**

Style: L71801

Retail: \$21.99

UPC: 607923718014



Reef **NEW**

Style: M71802

Retail: \$18.99

UPC: 607923718021



Beachside **NEW**

Style: L71804

Retail: \$18.99

UPC: 607923718045



Seabiscuit **NEW**

Style: M71806

Retail: \$21.99

UPC: 607923718069



Bluefin

Style: M7504

Retail: \$18.99

UPC: 607923575044



Ballast

Style: M7700

Retail: \$18.99

UPC: 607923777004

SPRING HINGE



Dockside

Style: M71209

Retail: \$18.99

UPC: 607923712098



Harbor Master

Style: L71301

Retail: \$21.99

UPC: 607923713019



Newport

Style: M71408

UPC: 607923714085

Retail: \$18.99

SPRING HINGE



Atlantis

Style: L71504

UPC: 607923715044

Retail: \$21.99



Shoreline

Style: L71601

UPC: 607923716010

Retail: \$21.99



Rail Polarized

Style: M71605

UPC: 607923716059

Retail: \$18.99



Snowbank Polarized

Style: M71606

UPC: 607923716065

Retail: \$21.99



Starbust 2.0

Style: M71607

UPC: 607923716072

Retail: \$18.99

NEON ASSORTMENT



Cooler

Style: M71609

UPC: 607923716096

Retail: \$18.99



POLARIZED DLX COLLECTION

- **DELUXE INGREDIENTS, UNSURPASSED VALUE AND PERFORMANCE - BRILLIANT MIRROR COATINGS AND CO-INJECTED FRAME MATERIALS**
- **100% UV PROTECTION**
- **FIRST QUALITY TRI-ACETATE POLARIZED LENSES**
- **ELIMINATES GLARE FOR VIBRANT CLARITY**





Riptide **NEW**

Style: L71808

Retail: \$24.99

UPC: 607923718083



Tidal Wave **NEW**

Style: L71810

Retail: \$24.99

UPC: 607923718106



Splash 2.0

Style: M71105

Retail: \$24.99

UPC: 607923711053



Flatwater

Style: M71406

Retail: \$24.99

UPC: 607923714061



Siesta

Style: M71507

Retail: \$24.99

UPC: 607923715075

SPRING HINGE



Kujo

Style: L71710

Retail: \$24.99

UPC: 607923717109



Jax

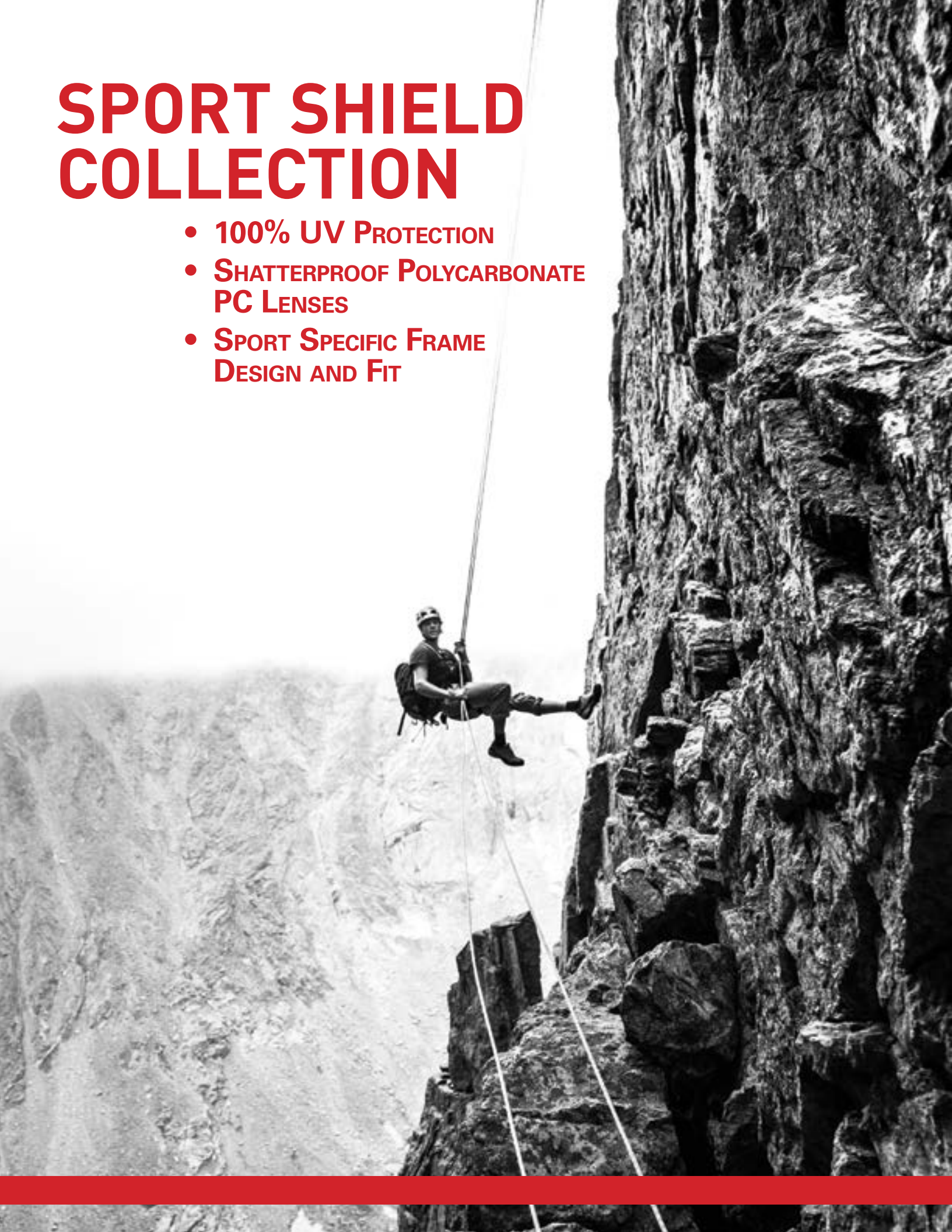
Style: L71712

Retail: \$24.99

UPC: 607923717123

SPORT SHIELD COLLECTION

- 100% UV PROTECTION
- SHATTERPROOF POLYCARBONATE
PC LENSES
- SPORT SPECIFIC FRAME
DESIGN AND FIT





Thunderstorm

Style: M91402

Retail: \$18.99

UPC: 607923914027



Royal Arch

Style: L91501

Retail: \$18.99

UPC: 607923915017



Thunder

Style: M91502

Retail: \$18.99

UPC: 607923915024



Mojave

Style: M91601

Retail: \$18.99

UPC: 607923916014



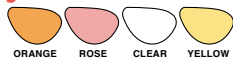
Sharptail

Style: L91602

Retail: \$18.99

UPC: 607923916021

High Res Tints available



ORANGE ROSE CLEAR YELLOW

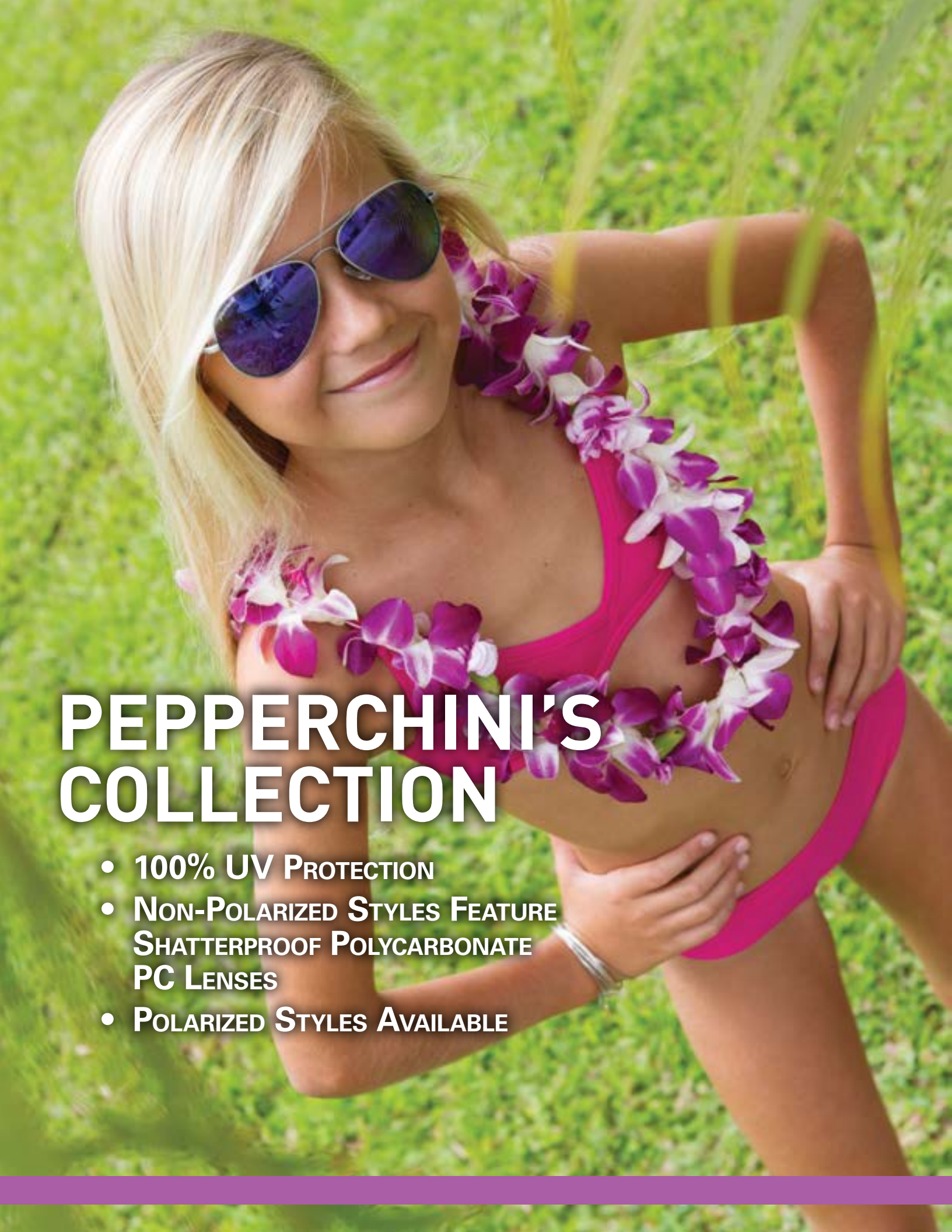


Dunes

Style: L11706

Retail: \$18.99

UPC: 607923117060



PEPPERCHINI'S COLLECTION

- 100% UV PROTECTION
- NON-POLARIZED STYLES FEATURE SHATTERPROOF POLYCARBONATE PC LENSES
- POLARIZED STYLES AVAILABLE



Lollipop **NEW**

Style: K81801

Retail: \$10.99

UPC: 607923818011



Jellybean **NEW**

Style: K81802

Retail: \$10.99

UPC: 607923818028



Starfish **NEW**

Style: K81803

Retail: \$10.99

UPC: 607923818035



Sweet Tooth

Style: K81109

Retail: \$10.99

UPC: 607923811098



Hang Time

Style: K81002

Retail: \$10.99

UPC: 607923810022





Outfield **NEW**

Polarized

Style: K81804
UPC: 607923818042

Retail: \$16.99



Grandslam **NEW**

Polarized

Style: K81806
UPC: 607923818066

Retail: \$16.99



Flywheel **NEW**

Polarized

Style: K81805
UPC: 607923818059

Retail: \$16.99



Trouble Bubble **NEW**

Polarized

Style: K81851
UPC: 607923818516

Retail: \$16.99



Coral Reef **NEW**

Polarized

Style: K81807
UPC: 607923818073

Retail: \$16.99





US Marshal

Polarized

Style: K81113

Retail: \$16.99

UPC: 607923811135

SPRING HINGE



Four Square

Polarized

Style: K81201

Retail: \$16.99

UPC: 607923812019



Hop Scotch

Polarized

Style: K81406

Retail: \$16.99

UPC: 607923814068



Red Rover

Polarized

Style: K81407

Retail: \$16.99

UPC: 607923814075



Leap Frog

Polarized

Style: K81602

Retail: \$16.99

UPC: 607923816024



Shortstop

Polarized

Style: K81711

Retail: \$16.99

UPC: 607923817113



Extra Point

Polarized

Style: K81705

Retail: \$16.99

UPC: 607923817052



Restaurant Readers




Shiny Black (PLASTIC)

Style: RR2010-1 Retail: \$16.99
UPC: 607923201059


Tortoise (PLASTIC)

Style: RR2010-5 Retail: \$16.99
UPC: 607923201011


Crystal Brown (PLASTIC)

Style: RR2010-7 Retail: \$16.99
UPC: 607923201073


Matte Black

Style: RR2011-1 Retail: \$16.99
UPC: 607923201110


Gun / Grey Tortoise

Style: RR2011-4 Retail: \$16.99
UPC: 607923201141


Satin / Silver Tortoise

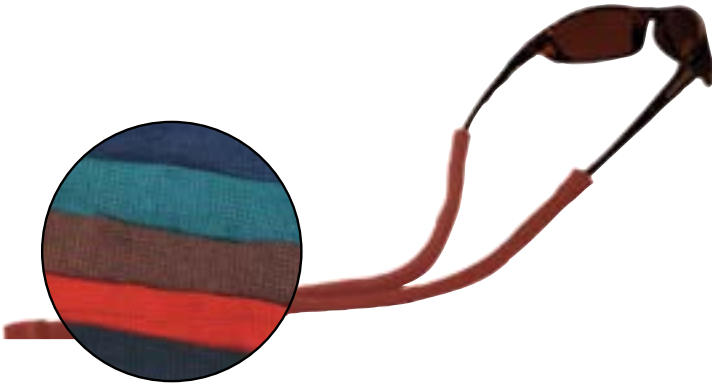
Style: RR2011-5 Retail: \$16.99
UPC: 607923201158


6 pc Lighted Reader Display

12 pc & 24 pc Non-Lighted Displays also available at no cost.

**AVAILABLE IN ASSORTED
COLORS AND POWERS
FROM +1.25 ALL THE
WAY UP TO +3.00**

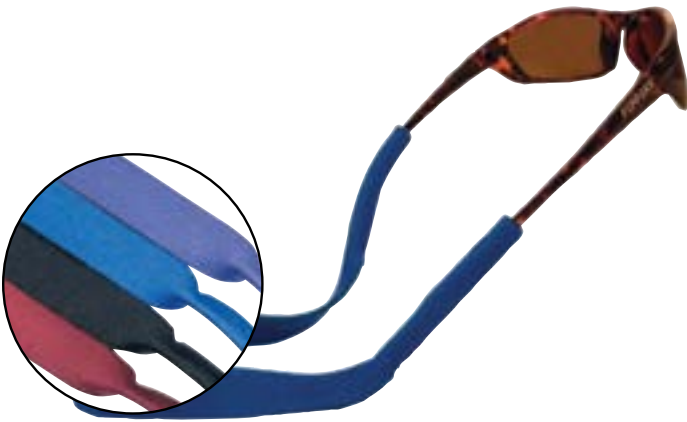
ACCESSORIES



Walrus Cord

Style: AC4785
UPC: 607923047855

Retail: \$5.99



Seal Cord

Style: AC5785
UPC: 607923057854

Retail: \$5.99



Waterman Cord

Style: AC1785
UPC: 607923017858

Retail: \$8.99



Trifecta Cord

Style: AC3785

Retail: \$8.99

UPC: 607923037856

Offers agility and variety through patented 3-way tip



Chili's Cleaner Repair Kit

UPC: 607923303364

Retail: \$7.99



Sunglasses Visor Clip

UPC: 607923303860

Retail: \$5.99



Chili's Microfiber Cloth

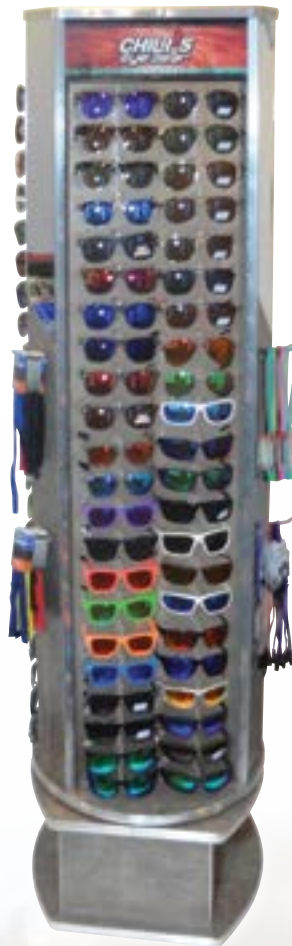
UPC: 607923303883

Retail: \$4.99

CHILI'S DISPLAY RACKS



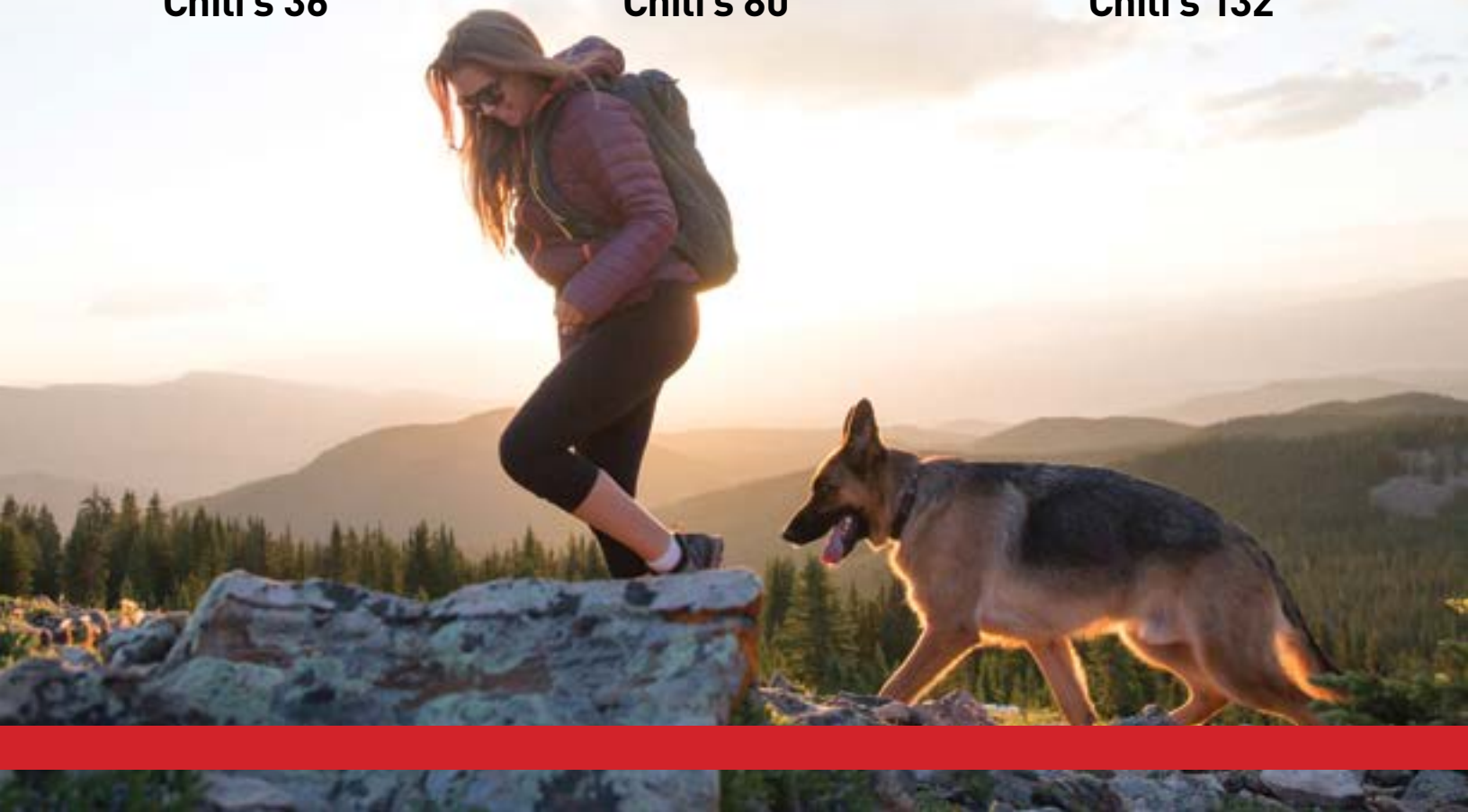
Chili's 36



Chili's 80



Chili's 132



Notes

Notes

Sales Team

Joanne Petrucelli
CT, East MA, ME, NH, RI, NY
Eastern Sales Manager
Cell: 603-502-7716
jpetrucelli76@comcast.net

Sandra Bolduc
West MA, ME, NH, VT
Phone: 802-464-2401
Fax: 802-464-0038
Cell: 802-681-8827
Thebraid28@gmail.com

Beryl Minghini
KY, WV, VA, West MD, NC, SC – Mtn's
Phone: 304-572-1200
Fax: 304-572-2200
Cell: 303-885-1850
beryl@highwayrange.com

Denny Penry
GA, SC, NC & Coastal VA
Phone: 336-926-8525
Fax: 800-767-0446
dpenry1@aol.com

Bobby Merritt & Associates
AL, MS, FL
Cell: 850-982-2437
Fax: 850-434-5645
Underwaternow2@aol.com

John Turecki
FL, Caribbean Islands, Bahamas
Phone: 561-841-4142
Fax: 561-841-4145
jturecki50@gmail.com

Byron (bo) Jaffe
FL, Caribbean Islands, Bahamas
Cell: 561-818-9924
Fax: 561-841-4145
bjaffe91@gmail.com

Dick Knight
OR, WA, AK, ID, MT
Phone: 425-392-1148
Fax: 425-392-6085
Cell: 206-310-4109
dkskigear@aol.com

Todd Kerbs
CO, WY, UT
True Reps Inc
Phone: 970-988-9001
truerepsinc@gmail.com

Greg Kaiser
CA, AZ, HI
Global Contacts, Inc.
Phone: 760-944-9319
Cell: 760-419-9074
Fax: 760-944-0928
greg@globalcontacts.biz

Larry Hanson
WI, IL, MN, ND, SD, IA, NE
Adventure Sports Marketing
Phone: 320-762-2229
Fax: 320-762-1772
LarryDHanson@embarqmail.com

Leland Pepper
Cell: 412-589-2556
lelandpepper@gmail.com

Dan Bedo
PA, NJ, DE, MD
Mid-Atlantic Sales
Media & Public Relations
dbedo@peppersusa.com

Lake Effect Sales
OH, IN, MI
Geoff Bonebrake
ph/fx: 216-595-1036
m: 216-533-3389
gdbone@sbcglobal.net
Tim Simonson
ph: 216-896-9799
m: 216-533-7705
sptone@adelphia.net

J & H Sales
TX, LA, OK, AR
Howard Knight
Office: 972-731-7404
Fax: 972-499-1140
Cell: 832-741-7415
howard@hknight.biz
Chance Knight
Office: (972) 731-7404
Cell: (832) 741-6878
chance@hknight.biz

Chuck Murdoch
FL - Optical
Cell: 321-848-4425
chuckmurdoch9@gmail.com

**WORLD HEADQUARTERS
ALL-STARs**
Phone: 800-998-4786
Fax: 888-912-6639

Customer Relations/Inside Sales

Grace Unrue
Customer Relations Manager
grace@peppersusa.com

Sarah Carter
Customer Relations
sarah@peppersusa.com

Accounting

Jim Lamm
Chief Financial Officer
jlamm@peppersusa.com

Warehouse

Chris Merritt
Warehouse Manager
shipping@peppersusa.com

EDI/Invoicing & Accounts Receivable

Christina Leccia
christina@peppersusa.com

Purchasing & Internet Sales

Brett Kotler
bkotler@peppersusa.com

Product Development & Trade Show Coordinator

Leland Pepper
lelandpepper@gmail.com

International Sales

Bermuda -
Island Sunshades
Norma Cross
#9 Laffen St
Hamilton, Bermuda HM09
Phone : 441-296-4002
Norma@mac.bm

Canada -
Bell Sports
Glenn Mackay
2385 Royal Windsor Drive
Mississauga, Ontario
L5J 1K9
Phone: 866-454-9096
glennm@bellsports.net

Brigitte Mausser
(519) 575 0628
bmausser@sympatico.ca

Australia / New Zealand
Grant McCance
PO. Box 71
Torquay, Vic.
Australia.3228
Phone : +613 417840192
info@enonation.com.au

Travel & Duty Free -
Citra Inc
Bart Collins
22 Woodfield Road
Stony Brook, NY 11790
Phone : 631-375-4861
bcollins@citra-inc.com



A Division of Pepper's Eyeware
3001 Pulawski Way
Pittsburgh, PA 15219

TOLL FREE: 800.998. 4786

TOLL FREE FAX: 888.912.6639

LOCAL: 412.688.8555

FAX: 412.688.8587

inform@peppersusa.com

www.peppersusa.com